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The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 5, July 1988

SOUTHERN REGION (SCPA)

Alabama A&M University
Auburn University
Augusta College
Clemson University
Duke University
Duke University-Grad. Sch. of Business Admin.
University of Florida
Georgia Institute of Technology
University of Georgia
University of Kentucky
Mary Washington College
Memphis State University
Mississippi State
University of Mississippi
North Carolina A&T State University
University of North Carolina-Chapel Hill
University of North Carolina-Greensboro
Rollins College
University of South Florida
University of Tennessee-Knoxville
Tulane University
Vanderbilt University
Vanderbilt University-Owen Grad. Sch. of Mgmt.
Virginia Tech & State University
University of Virginia
University of Virginia-Colgate Darden
Graduate School of Business
Wake Forest University
Wake Forest University-Babcock Grad. Sch. of Mgmt.
College of William & Mary

The 187 placement offices at the 154 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Southern region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (May 2 through June 6) and cumulatively (September 1 through June 6). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

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BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 5/2/88 THROUGH 6/6/88

CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
BUSINESS														
ACCOUNTING	98	1033	$2031	$2058	$2250	$2083	$1750	548	5264	$2011	$2010	$2292	$2041	$1708
BANKING & FINANCE	57	442	1695	1911	2000	1625	1458	107	1201	1712	1901	2080	1667	1483
BUSINESS ADMINISTRATION & MANAGEMENT	55	361	1753	1818	2083	1750	1500	209	1285	1764	1772	2083	1750	1450
HUMAN RESOURCES (incl Labor Relations)	15	46	1894	1708	*	*	*	38	115	1725	1659	2055	1750	1500
INSTITUTIONAL MANAGEMENT	8	13	1984	1800	*	*	*	31	81	1823	1657	2208	1833	1416
MANAGEMENT INFO SYSTEMS	5	115	1517	2059	*	*	*	25	426	2070	2082	2416	2100	1667
MARKETING & DISTRIBUTION	49	427	1715	1773	2000	1667	1417	115	1327	1700	1757	2000	1667	1400
HUMANITIES														
ECONOMICS	59	301	1789	2147	2208	1750	1500	135	603	1831	2051	2208	1808	1500
LETTERS (incl English, Literature)	11	27	1743	1711	*	*	*	25	77	1783	1722	2429	1750	1417
HUMANITIES - All Other	13	105	1750	1721	*	*	*	21	211	1805	1630	2250	1800	1500
CRIMINAL JUSTICE	2	3	1646	1550	*	*	*	3	34	1541	1625	*	*	*
HISTORY	9	63	1847	2042	*	*	*	18	88	1856	1976	*	*	*
PSYCHOLOGY	15	74	1727	1861	*	*	*	27	168	1666	1720	1916	1560	1417
SOCIAL SCIENCES-All Other	17	145	1862	2096	*	*	*	68	333	1784	1881	2200	1833	1292
COMMUNICATIONS														
ADVERTISING	4	18	1569	1746	*	*	*	24	62	1460	1566	1792	1500	1166
COMMUNICATIONS	6	70	1729	1726	*	*	*	25	231	1774	1657	2125	1750	1333
JOURNALISM	3	32	1333	1586	*	*	*	12	107	1434	1516	*	*	*
TECHNICAL WRITING	+	2	+	2195				+	12	+	2249			
ENGINEERING														
AEROSPACE & AERONAUTICAL	2	87	1653	2379	*	*	*	9	361	2112	2352	*	*	*
AGRICULTURAL	6	14	2055	2153	*	*	*	10	36	2169	2106	*	*	*
BIOENGINEERING & BIOMEDIC	+	4	+	2236				+	10	+	2367			
CHEMICAL	14	347	2557	2573	*	*	*	78	1139	2626	2584	2780	2630	2500
CIVIL	12	289	2265	2171	*	*	*	58	894	2091	2119	2533	2050	1652
ELECTRICAL(incl Comp Eng)	87	1185	2423	2509	2667	2459	2029	299	3920	2429	2474	2667	2500	2029
GEOLOGICAL	+	6	+	2067				+	19	+	2067			
INDUSTRIAL	31	204	2425	2395	2578	2475	2233	78	740	2374	2377	2583	2450	2000
MECHANICAL	52	717	2418	2452	2650	2450	2200	184	2466	2386	2451	2650	2450	1988

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	1	39	$2500	$2415	*	*	*	1	151	$2500	$2449	*	*	*
MINING & MINERAL	+	+	+	+				+	2	+	2370			
NUCLEAR	2	4	2153	2114	*	*	*	5	20	2147	2373	*	*	*
PETROLEUM	+	61	+	2500				+	154	+	2672			
ENGINEERING TECHNOLOGY	8	126	2115	2346	*	*	*	[illegible]	267	2089	2290	*	*	*
SCIENCE														
AGRICULTURAL	4	29	1532	1587	*	*	*	1[illegible]	[illegible]	1551	1686	*	*	*
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				[illegible]	[illegible]	+	1300			
BIOLOGICAL		37	2073	1693	*	*	*	[illegible]	[illegible]	1882	1754	*	*	*
CHEMISTRY	1	19	1958	2280	*	*	*	4	67	2068	2192	*	*	*
COMPUTER SCIENCE	44	420	2222	2266	$2550	$2282	$1746	141	1389	2257	2276	$2583	$2375	$1746
MATHEMATICS	18	130	1908	2255	*	*	*	36	304	1977	2237	2500	1863	1667
ALLIED HEALTH PROFESSIONS	+	12	+	1689				1	71	1875	1994	*	*	*
NURSING	11	39	1786	2091	*	*	*	68	178	1814	1959	2250	1817	1400
PHARMACY	39	58	2967	2837	3600	2916	2666	39	75	2967	2758	3600	2916	2666
PHYSICS	+	11	+	2527				+	24	+	2378			
OTHER PHYSICAL & EARTH SCIENCES	2	7	1792	1488	*	*	*	6	25	1956	1803	*	*	*
RENEWABLE NATURAL RSRCS	+	4	+	2046				+	10	+	1694			
TOTALS	765	7126						2495	24157					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	106	1112	$2018	$2054	$2250	$2078	$1667	563	5432	$2004	$2007	$2292	$2000	$1708
BANKING OCCUPATIONS	79	225	1681	1816	1917	1625	1500	193	527	1727	1815	1958	1750	1500
BUSINESS ADMINISTRATION	10	100	1711	1766	*	*	*	32	408	1676	1691	2167	1500	1200
CONSULTANTS	5	301	2160	2333	*	*	*	29	833	2212	2265	2500	2208	1950
FINANCIAL ANALYSTS	16	298	1889	2284	*	*	*	45	657	2021	2160	2500	2000	1542
HUMAN RESOURCES	7	41	1549	1674	*	*	*	17	165	1501	1630	*	*	*
MANAGEMENT TRAINEE	107	632	1776	1815	2083	1750	1500	243	1764	1764	1747	2200	1750	1456
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	14	262	2138	2243	*	*	*	69	904	2182	2230	2574	2333	1500
COMPUTER SCIENTISTS	45	256	2270	2295	2574	2272	2000	112	820	2296	2298	2583	2324	2000
MATH/STATISTICIANS	5	81	1852	2284	*	*	*	10	162	1982	2263	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	36	168	1828	1881	2210	1792	1333	115	560	1801	1849	2450	1746	1250
RETAIL/WHOLESALE SALES	31	297	1765	1767	2083	1750	1500	96	787	1724	1776	2084	1833	1167
TECHNICAL SALES	18	122	2222	2116	*	*	*	52	326	2143	2037	2600	2154	1750
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	2	23	1643	1684	*	*	*	9	104	1500	1678	*	*	*
COMMUNICATIONS OCCUPATION	3	20	1403	1741	*	*	*	12	99	1377	1635	*	*	*
ENGINEERS (Eng. Deg. Req)	183	2788	2409	2450	2667	2475	2029	644	9361	2397	2437	2675	2475	1988
HEALTH RELATED OCCUPATION	41	82	2881	2414	3500	2916	2500	42	195	2842	2187	3500	2916	2333
INSURANCE OCCUPATIONS	33	122	1848	1848	2108	1833	1667	96	359	1814	1809	2200	1833	1560
LAW ENFORCEMENT OCCPTNS	+	3	+	1810				1	26	1333	1763	*	*	*
NURSES	11	40	1786	2101	*	*	*	68	173	1814	1974	2250	1817	1400
PRODUCTION OCCUPATIONS	7	39	1877	2063	*	*	*	20	169	1992	2084	2334	1971	1700
REAL ESTATE OCCUPATIONS	1	22	1417	1983	*	*	*	2	39	1334	1887	*	*	*
RESEARCHERS-NONSCIENTIFIC	+	41	+	2058				5	59	2408	2069	*	*	*
RESEARCHERS-SCIENTIFIC	+	16	+	1887				8	85	2354	2180	*	*	*
SOC. WORKERS & RECREATION	4	25	1524	1315	*	*	*	7	87	1464	1392	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	1	10	1917	2080	*	*	*	5	56	1802	1916	*	*	*
TOTALS	765	7126						2495	24157					

* Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	2	32	$2300	$2419	*	*	*	34	316	$2181	$2290	$2333	$2250	$1917
MBA--NON-TECH	29	195	2630	2853	$3167	$2666	$1900	107	686	2755	2791	3750	2625	2150
MBA--TECH	5	56	3318	3283	*	*	*	44	243	2848	3192	3166	2750	2375
MS-BUSINESS	+	28	+	2822				4	81	2977	2608	*	*	*
ADMINISTRATION	1	4	2333	1925	*	*	*	1	12	2333	2181	*	*	*
BANKING & FINANCE	1	170	2850	3207	*	*	*	3	195	2061	3133	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	2	5	2750	2800	*	*	*	3	11	2611	2844	*	*	*
LABOR/INDUSTRIAL RELATION	+	1	+	3416				+	21	+	2614			
MANAGEMENT INFO SYSTEMS	+	23	+	2903				+	51	+	2640			
HUMANITIES														
HUMANITIES	1	11	1746	1856	*	*	*	1	29	1746	1674	*	*	*
SOCIAL SCIENCES	+	8	+	1850				2	81	1513	1920	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	29	+	2869				3	64	2640	2843	*	*	*
BIOENGINEERING & BIOMEDIC	+	2	+	3417				+	2	+	3417			
CHEMICAL	4	31	2845	2984	*	*	*	5	90	2856	2871	*	*	*
CIVIL	+	22	+	2511				+	99	+	2467			
ELECTRICAL(incl Comp Eng)	4	121	2727	3065	*	*	*	35	516	2917	3008	3375	2913	2433
GEOLOGICAL	+	2	+	2804				+	14	+	2359			
INDUSTRIAL	+	30	+	2846				3	85	2995	2775	*	*	*
MECHANICAL	4	81	2022	2843	*	*	*	16	231	2586	2840	*	*	*
METALLURGICAL	+	6	+	2863				3	29	2717	2837	*	*	*
NUCLEAR	+	+	+	+				+	5	+	2655			
SCIENCE														
BIOLOGICAL	+	+	+	+				+	6	+	1709			
CHEMISTRY	1	7	1833	2295	*	*	*	2	37	2092	2664	*	*	*
COMPUTER SCIENCE	5	31	3072	2878	*	*	*	15	155	2849	2866	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	5	+	2714				3	20	2514	2488	*	*	*
MATHEMATICS	1	4	3000	2798	*	*	*	4	28	2864	2446	*	*	*
PHYSICS	+	4	+	3344				1	7	2311	3194	*	*	*
TOTALS	60	908						289	3114					

* Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

Master's Degree Candidates - Experience[1]

(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

INTERIM PERIOD 5/2/88 THROUGH 6/6/88

CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	27	137	$3127	$3440	$3917	$3133	$2250	89	461	$3106	$3355	$3792	$3000	$2458
MBA--TECH	1	52	3250	3595	*	*	*	11	160	3564	3630	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	18	153	3268	3423	*	*	*	65	478	3271	3459	4000	3166	2600
MBA--TECH	4	97	4334	3627	*	*	*	19	303	3550	3696	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	10	127	3168	3524	*	*	*	41	331	3294	3475	4000	3250	2677
MBA--TECH	6	67	2971	3620	*	*	*	16	213	3437	3815	*	*	*
TOTALS	66	633						241	1946					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 5/2/88 THROUGH 6/6/88							CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	+	+	+				+	12	+	$4063			
CHEMICAL	1	22	$3760	$3909	*	*	*	2	106	$3630	3800	*	*	*
CIVIL	+	+	+	+				+	11	+	3144			
ELEC ENG (INCL COMP ENG)	+	27	+	4207				+	81	+	4116			
MECHANICAL	+	9	+	4076				+	43	+	3853			
METALLURGICAL	+	+	+	+				+	26	+	3773			
SCIENCE														
BIOLOGICAL	+	+	+	+				+	4	+	2271			
CHEMISTRY	+	28	+	3391				3	138	3514	3415	*	*	*
COMPUTER SCIENCE	+	4	+	3396				+	13	+	3917			
MATHEMATICS	+	3	+	4250				+	8	+	3590			
PHYSICS	+	3	+	3653				+	24	+	3447			
POLYMER	+	3	+	3533				+	23	+	3377			
TOTALS	1	99						5	489					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2044 472 3445 1819		1760 9			1729 4	1500 1	1666 1	1875 8
BANKING & FINANCE	1854 4		1670 58 2400 1500	1665 2	1750 1	1553 3	1666 1	1762 9	1583 11
BUSINESS ADMINISTRATION & MANAGEMENT	2038 4	1542 2	1748 57 2000 1583	1666 6	2083 1	1921 7	1917 1	1651 22 1917 1408	1556 30 2333 1081
HUMAN RESOURCES (incl Labor Relations)			1781 4	1850 1				1800 24 2250 1560	1529 7
INSTITUTIONAL MANAGEMENT			2000 1					1919 17	1352 6
MANAGEMENT INFO SYSTEMS	2354 2		1750 1	2122 3					1389 3
MARKETING & DISTRIBUTION	1950 1		1692 5	1828 8	1625 1	1325 2	1531 4	1887 4	1562 38 2167 1208
ECONOMICS	2061 6		1744 47 2667 1542	1525 6	2268 7	1950 5	1500 1	1839 12	1809 14
LETTERS (incl English, Literature)		1750 2	1700 3	1541 1		2764 3		1790 1	1607 5
HUMANITIES - All Other		1834 1	1863 6		2583 1	2458 1		1893 4	1633 5
CRIMINAL JUSTICE									1625 1
HISTORY			1750 5			2042 2			1781 4

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2[illegible] 706 # of Offers
90th: 2[illegible]
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY	2400 1	1458 1	1719 2						1655 14
SOCIAL SCIENCES-All Other		1500 1	1967 9			1906 4		1909 12	1760 21 2625 1583
ADVERTISING		1254 8		1333 1				2000 1	1597 3
COMMUNICATIONS		1604 2	1792 4					1808 1	1677 8
JOURNALISM							1000 1		1703 2
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL					2392 1				
CIVIL	2000 1				2116 3				
ELECTRICAL(incl Comp Eng)	2222 3			2499 17	2500 3	2486 3			1384 1

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									
INDUSTRIAL	2208 1		2000 1	2575 1	2334 2			2291 1	
MECHANICAL	2417 1		1792 1	2375 2	2411 3				
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY			1833 1	1500 1					
AGRICULTURAL			1499 2						1687 2
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL					1833 1				
CHEMISTRY									

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD S/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2141 5	1500 1	2167 2	2210 26 2750 1746	2389 3	2500 1		2445 3	1958 2
MATHEMATICS	2361 3		1831 12	2167 1		2500 2		1937 8	
ALLIED HEALTH PROFESSIONS									
NURSING							1606 1		
PHARMACY									3184 11
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									1792 2
RENEWABLE NATURAL RSRCS									

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING					1812 3	1625 7	2075 1	2041 1	2083 2
BANKING & FINANCE				1456 1	1875 2	1661 3		2080 1	
BUSINESS ADMINISTRATION & MANAGEMENT	1400 1		1667 1	1903 3	1810 1	1606 9	2366 1		2031 4
HUMAN RESOURCES (incl Labor Relations)				1250 1					
INSTITUTIONAL MANAGEMENT						2058 2			
MANAGEMENT INFO SYSTEMS					2016 1	2347 3			
MARKETING & DISTRIBUTION	1583 1	1250 1	1757 6	1961 3	2413 2	1625 10			1885 1
ECONOMICS			2000 1		2580 1	1635 6			1885 1
LETTERS (incl English, Literature)	1417 1					1482 4			
HUMANITIES - All Other						1667 1			
CRIMINAL JUSTICE									
HISTORY			1667 1			1896 2			

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY						1459 2			
SOCIAL SCIENCES-All Other				2000 1	1950 1	1225 2			
ADVERTISING	1542 1		1208 1	1400 1		1476 6			
COMMUNICATIONS	2064 3		2000 1			2054 2			
JOURNALISM	2333 1		1875 1			1164 6			
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL							2405 4		
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2675 1							2917 1	2333 1
CIVIL					2476 3				
ELECTRICAL(incl Comp Eng)		2000 1			2492 51 3017 2350	2642 6	2485 16		2389 7

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL	2000 1				2388 16	2767 2	2399 4		2457 4
MECHANICAL		2792 1			2482 10		2389 16		2280 39 2583 1900
METALLURGICAL									
MINING & MINERAL									
NUCLEAR					2451 1				
PETROLEUM									
ENGINEERING TECHNOLOGY		2000 1					2433 3		2084 1
AGRICULTURAL						1600 1		1416 5	
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2758 1			2242 3	2221 7	1871 2		
MATHEMATICS		1750 1		1900 1					
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING			2033 3	2146 2	1995 2	2125 3	1916 1	1930 9	1933 1
BANKING & FINANCE		2500 2			2250 2	1817 3			
BUSINESS ADMINISTRATION & MANAGEMENT	1789 7	2191 3	1750 2	1997 5	1987 12	1882 6	1938 2	1945 2	1867 2
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT				2375 1	2204 2				
MANAGEMENT INFO SYSTEMS			1958 1	1917 2	1860 1			2251 7	
MARKETING & DISTRIBUTION	2000 1	1982 4		1500 2	1903 5	1625 3		1966 5	1867 1
ECONOMICS	1667 1	2278 3	1750 1	2078 6	1750 2	1875 2	2000 1	1916 1	2208 1
LETTERS (incl English, Literature)			1167 1		1879 2				
HUMANITIES - All Other	1458 1		1000 1						
CRIMINAL JUSTICE									
HISTORY		1950 1				2063 2			

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY							1833 1	2083 1	
SOCIAL SCIENCES-All Other	1900 1	2146 2		2083 1					
ADVERTISING			1792 1		2083 1				
COMMUNICATIONS		1764 3							
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL	2000 1	2416 1				1666 1		2300 1	
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2361 3	2634 35 2890 2567			2600 1	2599 9		2671 21 2810 2600	2600 2
CIVIL	1973 10	2542 1						2518 10	
ELECTRICAL(incl Comp Eng)	2360 13	2612 9	2511 19	2494 67 2800 2375	2583 1	2590 8	2535 14	2604 17	

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL	2500 1	2494 4	2386 3	2500 10	2583 1	2425 2		2295 1	2525 1
MECHANICAL	2482 12	2630 22 2800 2508	2250 1	2480 17		2522 8	2379 10	2602 12	2424 1
METALLURGICAL							2500 1		
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY		2417 2	1983 3			1667 1	2500 1		
AGRICULTURAL		1542 3			1887 2	1650 1			
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		2194 5			1550 1		1250 1		2083 1
CHEMISTRY		1729 2							

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 202[illegible] 706 # of Offers
90th: 220[illegible]
10th: 183[illegible]

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE	2000 1	2505 5	2501 33 2917 2375	2445 13	2475 1	1958 1		2378 8	1386 1
MATHEMATICS	1500 1	2125 2		2200 1	1667 1			2583 1	
ALLIED HEALTH PROFESSIONS		1875 1							
NURSING									
PHARMACY		3433 1							
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES								2307 3	
RENEWABLE NATURAL RSRCS									

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES		TIRE & RUBBER	EDUCATION		HEALTH SERVICES		NON-PROFIT ORGANIZATIONS		FEDERAL GOV'T		LOCAL/STATE GOVERNMENT	
ACCOUNTING	1958	2		1050	1	1917	1	2000	1	1460	6	1664	7
BANKING & FINANCE	1889	2								1625	2		
BUSINESS ADMINISTRATION & MANAGEMENT	1924	12		2000	1	1593	2			1296	2	1750	1
HUMAN RESOURCES (incl Labor Relations)										1416	1		
INSTITUTIONAL MANAGEMENT										1500	1	1400	1
MANAGEMENT INFO SYSTEMS	2291	1											
MARKETING & DISTRIBUTION	1826	2				1712	4					1429	1
ECONOMICS	1916	3						1500	1	1566	5	1666	1
LETTERS (incl English, Literature)	2429	1										1625	1
HUMANITIES - All Other													
CRIMINAL JUSTICE												1500	2
HISTORY	1917	1											

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY					1500 1	1542 4	
SOCIAL SCIENCES-All Other	1584 2			1686 3	1562 4	1530 1	1309 3
ADVERTISING							
COMMUNICATIONS					1166 1		
JOURNALISM				1603 1			
TECHNICAL WRITING							
AEROSPACE & AERONAUTICAL						1878 5	
AGRICULTURAL	2750 1					1994 4	2583 1
BIOENGINEERING & BIOMEDIC							
CHEMICAL	2653 3						
CIVIL						1913 10	1945 *20 2583 1652
ELECTRICAL(incl Comp Eng)	2625 1					2024 37 2625 1650	1950 5

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL	2470 11					2046 9	1906 2
MECHANICAL	2557 7	2575 1				1898 20 2433 1606	
METALLURGICAL							
MINING & MINERAL							
NUCLEAR						1861 3	2700 1
PETROLEUM							
ENGINEERING TECHNOLOGY						1875 2	
AGRICULTURAL						1260 1	
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL			1250 1	2056 3		1246 1	
CHEMISTRY	2406 2						

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE	1785 4					1931 15	1580 3
MATHEMATICS						1808 2	
ALLIED HEALTH PROFESSIONS							
NURSING				1817 67 2500 1400			
PHARMACY				2964 25 3600 2666		1583 2	
PHYSICS							
OTHER PHYSICAL & EARTH SCIENCES						1233 1	
RENEWABLE NATURAL RSRCS							

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2044 490 3445 1819	1625 7	1738 207 2667 1500	1735 27 2300 1500	2174 11	1932 31 3125 1500	1589 8	1807 106 2916 1500	1628 167 2916 1300
BACHELOR TECHNICAL	2220 14	1340 11	1830 23 2417 1625	2291 49 2750 1746	2321 16	2493 6	1303 2	2066 14	2223 31 3600 1625

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH	1467 3	1250 1	1764 9	1811 9	2033 11	1662 51 2541 1250	2221 2	2061 2	2007 8
BACHELOR TECHNICAL	2106 7	2260 5	1694 3	1650 2	2461 84 3017 2292	1949 30 2967 1083	2405 45 2717 2250	1667 6	2305 52 2583 2000

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	1777 11	2172 15	1719 9	2002 19	1978 28 2680 1750	1888 19	1925 5	2034 25 2750 1916	1948 5
BACHELOR TECHNICAL	2269 42 2869 1900	2498 96 3433 2125	2457 60 2917 2250	2484 108 2850 2350	2146 9	2454 31 2784 2250	2427 27 2625 2300	2566 74 2810 2308	2270 6

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS

BY TECH - NON-TECH & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers

90th: 2208

10th: 1833

CURRICULUM	TEXTILES		TIRE & RUBBER		EDUCATION		HEALTH SERVICES		NON-PROFIT ORGANIZATIONS		FEDERAL GOV'T		LOCAL/STATE GOVERNMENT	
BACHELOR NON-TECH	1922 2429 1700	26			1525	2	1701	10	1607	7	1502 1667 1333	22	1555	17
BACHELOR TECHNICAL	2426 2917 2058	29	2575	1	1250	1	2121 3600 1600	96	1166	1	1934 2625 1606	112	1953 2700 1637	32

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2690 22 4583 2292	2875 2	2682 27 4583 2166	2589 3	2630 8				2292 2
MBA--TECH	2569 10		2451 6	2875 4	4250 2				

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers

90th: 2208

10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH				2847 3		2097 3	2150 1	2677 1	2924 6
MBA--TECH						2500 1			3783 1

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR		CHEMICALS, DRUGS & ALLIE		COMPUTERS & BUS. MACHINES		ELECTRICAL & ELECTRON. MAC		FOOD & BEVRG. PROCESSING		GLASS, PAPER, PKG & ALLIED		METALS & METAL		PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH	1900	1	3353	5	2396	2	2917	3	3287	8	2722	6				
MBA--TECH	2239	2	2844	4	3089	4	3000	3			3152	3	2500	1		

JULY 1988 SCPA CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES

BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

JULY 1988 SCPA REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 6/6/88

Sample Block: Average: 2025 706 # of Offers

90th: 2208

10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH	3166 1		2166 1				3329 2
MBA--TECH	3459 2		2555 1				